



## Senior Originator

Lucent Capital is currently seeking Senior Originators to originate structured financing across asset classes with a focus on debt, mezzanine, and equity. Positions are available nationwide as well as Canada and Mexico.

### **About Lucent Capital:**

Lucent Capital ([www.lucentcapital.com](http://www.lucentcapital.com)) is a leading boutique real estate finance and investment advisory firm serving real estate owners, investors, developers and financial institutions nationwide. With more than \$8 Billion of collective experience through cyclical real estate environments, Lucent Capital's team of professionals has a proven track record of delivering sophisticated and creative capital solutions for a wide variety of complex real estate transactions on all major product types.

### **Job Description and Responsibilities:**

- Originate exclusive financing mandates across asset classes
- Develop and maintain strong relationships with owners, developers, and capital providers
- Manage the transaction process from originating to closing
- Assist in preparing offering memorandums to prospective lenders and investors

### **Requirements:**

- Minimum of 5 years of commercial real estate experience
- Relationships with owners, operators, developers and capital providers
- Bachelors degree in Real Estate, Finance, Accounting or related discipline
- Excellent organizational, interpersonal, quantitative, writing and communication skills
- Strong computer skills with a working knowledge of Microsoft Office and Argus
- Self-motivated, team-oriented and strong time management skills to prioritize deadlines
- Strong research, analytical and problem solving skills
- Must have Real Estate Salesperson License

Email resume and cover letter to [hr@lucentcapital.com](mailto:hr@lucentcapital.com)